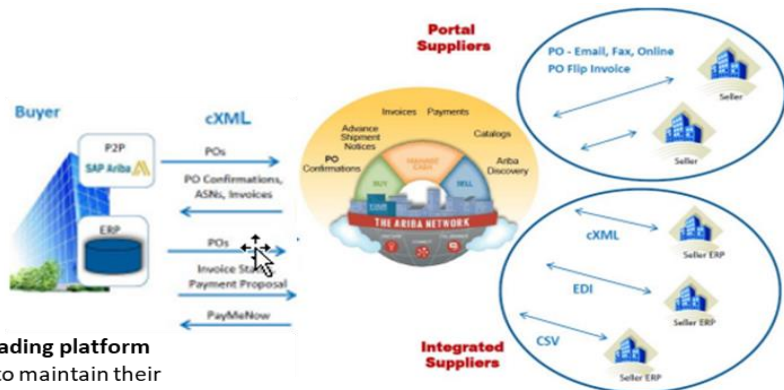


What is SAP Ariba ?

- 4.4M companies / 190 countries
 - 180M business transactions p.a.
 - 195M Catalog articles
 - \$2.9B Trade volume
- Ariba network



Ariba network – the world’s largest B2B trading platform
 The digital marketplace enables companies to maintain their business relationships and conduct transactions more efficiently than ever before

Web-Link
[Ariba-Netzwerk](#)

What are your benefits?



- Direct cooperation with all trading partners
- Immediate increase in efficiency through paperless transactions
75% faster contract conclusion
- Early error analysis and proactive correction
64% less manual intervention required
- Recognition of unused market potential through the worldwide network
find new customers
- Real-time billing and payment status speeds up the receipt of money
62% decrease in late payments

How does it work?



- Accept your electronic invitation
- Click on the first link in the e-mail to go to the start page
- Choose between first use and existing user
- Register now and provide the required information
- You can now log in and configure your account
- You have two options to create an account:

Web-Link
[First steps](#)

Standard Account	Enterprise Account
✓ Interactive Email	✓ Full functionality of the Ariba network
✓ All basic transactions	✓ Inbox/Outbox in network
✓ SAP Ariba Sourcing, Discoverin	✓ Catalogues
✓ Mobile portal	✓ Various reporting
✓ free of charge	✓ Possibility for full M2M-integration

What exactly is changing at ProMinent?



- In future, all tenders in direct and indirect purchasing will be handled and awarded exclusively via Ariba (from 06/2021)
- suppliers can change a part of your master data starting from 06/2021 even in our supplier portal, co-operation is substantially facilitated for both parties
- Supplier evaluation takes place via the Ariba Supplier Portal.
- Order-related information (order, AB, ASN, drawings, ...) will be exchanged via Ariba from 15/12/2020
- As of 03/2021 ProMinent enables its suppliers to offer products via a catalog connection (catalogs are connected in the meantime)

What does ProMinent expect from its suppliers?



ProMinent wants to strengthen the cooperation with its strategic partners for the future. After the global rollout, ProMinent's procurement activities will be controlled by SAP Ariba. We count on your full commitment and look forward to a successful cooperation!

Who are your contacts?



During the implementation phase

DE-ariba@prominent.com
